

### BOARD OF TRUSTEES Business/Finance Committee Agenda Items

**To**: Board of Trustees

**From**: Office of the President

**Date**: August 15, 2024

The following Finance Committee items are recommended to the Ocean County College Board of Trustees for approval at its meeting on **Thursday**, **August 22**, **2024**:

- 1. Recommend acceptance of the statement of income and expenditures as of July 31, 2024 (Exhibit A-1)
- 2. Recommend that the following contracts be awarded:
  - a. For the first year with a second-year contract option for automatic door maintenance, replacement, and repair services on an as-needed basis from July 1, 2024, through June 30, 2025, at Ocean County College (Exhibit A-2)
  - b. For labor and materials involved in the replacement of the lighting in the Grunin Center Main Theater at Ocean County College (Exhibit A-3)
- 3. Recommend adoption of resolutions to award the following contracts:
  - a. For a three-year contract renewal for an email security software system through the State Division of Purchase and Property from August 28, 2024, through August 27, 2027, at Ocean County College (Exhibit A-4)
  - b. For a copier for the Ocean County Vocational Technical School (OCVTS) Pre-Nursing program at Ocean County College (Exhibit A-5)

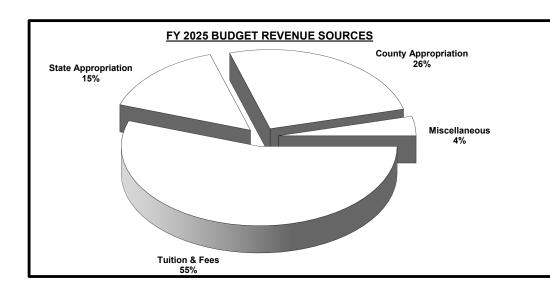
- c. For a one-year contract for renewal of the CourseLeaf Curriculum and Catalog software from September 9, 2024, through December 10, 2025, for use at Ocean County College (Exhibit A-6)
- d. For a one-year contract for professional legal services, special labor counsel, from July 1, 2024, through June 30, 2025, at Ocean County College (Exhibit A-7)
- e. For the one-year contract renewal from August 1, 2024, through July 31, 2025, for the Blackboard Ally Learning Management System (LMS) Licensing through the New Jersey Council of County Colleges (NJCCC) Joint Purchasing Consortium (JPC) at Ocean County College (Exhibit A-8)
- f. For the purchase of replacement laser projectors for various classrooms through OMNIA Partners at Ocean County College and OCC Manahawkin (**Exhibit A-9**)
- 4. Recommend adoption of resolutions to award the following contract through the New Jersey Council of County Colleges (NJCCC) Joint Purchasing Consortium (JPC) with Ocean County College serving as lead agency:
  - a. For a two-year contract from August 22, 2024, through August 21, 2026, for Energy Consulting Services (Exhibit A-10)
- 5. Recommend that the following contracts be amended:
  - a. An additional \$1,300, for a maximum total of \$21,906, to NJEdge.NET, Newark, New Jersey, for additional cloud computing service charges through the NJEdge.NET consortium for the remainder of the fiscal year at Ocean County College (contract originally awarded at the June 1, 2023, Board meeting) (**Exhibit A-11**)
  - b. An additional \$6,000, for a maximum total of \$19,041.60, to Preferred Behavioral Health of New Jersey, Inc., Lakewood, New Jersey, for telephonic counseling services per the Madison Holleran Suicide Prevention Act for the Employee Assistance Program at Ocean County College (initial contract was under threshold and did not require Board approval) (Exhibit A-12)
  - c. An additional \$20,000, for a maximum total of \$5,033,755, to Santorini Construction, Inc., Neptune, New Jersey, for additional contingency funds to implement necessary modifications to wall sound panels in Tower Rooms #1 and #2 as part of the Library Modernization Project at Ocean County College (contract originally awarded at the August 24, 2023, Board meeting) (Exhibit A-13)

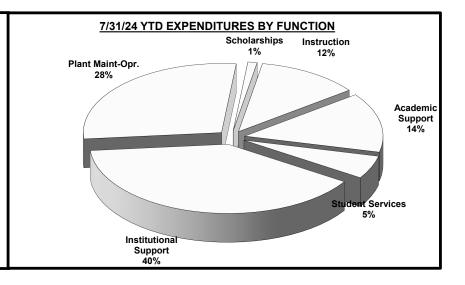
Business and Finance Committee Meeting Agenda August 15, 2024 Page 3

- d. An additional \$31,814, for a maximum total of \$986,246, to Ellucian Company, L.P., Fairfax, Virginia, for additional support not received until after the original award for the administration of grants at Ocean County College (contract originally awarded at the June 27, 2024, Board meeting) (Exhibit A-14)
- 6. Recommend rejection of the bids for Black Box Theater Lighting Upgrade at Ocean County College, received on August 14, 2024, in accordance with New Jersey Statute 18A: 18A-22.a, as the lowest bid substantially exceeds the cost estimates for the goods or services (Exhibit A-15)

# EXHIBIT A OCEAN COUNTY COLLEGE STATEMENT OF CURRENT EXPENDITURES FY 2024-2025 For the Period Ending July 2024

	ACTUAL	ENCUMBRANCES	TOTAL	FY2024-2025 BUDGET	(OVER) UNDER BUDGET	% BUDGET
REVENUE:						
Tuition & Fees State Appropriation County Appropriation Miscellaneous Fund Balance Total Revenue:	13,009,435 838,783 4,501,913 304,184 - 18,654,314		13,009,435 838,783 4,501,913 304,184 - 18,654,314	38,622,472 10,513,813 18,007,652 2,785,000 - 69,928,937	25,613,037 9,675,030 13,505,739 2,480,816 - 51,274,623	33.68% 7.98% 25.00% 10.92% 0.00% <b>26.68%</b>
EXPENDITURES:	<u> </u> 					
Instruction Academic Support Student Services Institutional Support Plant Maint-Opr. Scholarships Debt Service	1,079,447 1,061,940 546,198 2,457,704 540,856 125,376	315,104 558,780 79,502 2,125,253 2,731,744 -	1,394,552 1,620,720 625,700 4,582,957 3,272,600 125,376	23,491,718 12,049,829 7,926,362 13,966,800 10,291,028 1,203,200 1,000,000	22,097,166 10,429,109 7,300,662 9,383,843 7,018,428 1,077,824 1,000,000	5.94% 13.45% 7.89% 32.81% 31.80% 10.42% 0.00%
Total Expenditures:	5,811,521	5,810,383	11,621,904	69,928,937	58,307,033	16.62%





#### **AWARD for Automatic Door Services**

<u>RECOMMENDATION:</u> Contract award to **Door Services Corp. dba Eastern Door Service**, 70 Cathy Lane, Unit 1, Burlington, NJ 07016 in the amount not to exceed \$66,750.00 for a one-year contract with a second year contract option to provide all materials, equipment, and labor necessary for automatic door maintenance, repair, and replacement services as needed at Ocean County College.

Said contract to be in accordance with bid specifications and requirements of BID #24/25 B-1566 publicly advertised on June 28, 2024 and bids received on July 18, 2024.

Contract Term: July 1, 2024 to June 30, 2025 (first year)

**NATURE OF BID:** Automatic Door Maintenance, Repair, and Replacement

**BID ITEM #1:** Hourly Rate, Mechanic (Regular)

BID ITEM #2: Hourly Rate, Mechanic (Overtime)

BID ITEM #3: Hourly Rate, Mechanic (Holiday)

**BID ITEM #4:** Material Markup

**SOURCE OF FUNDS:** Business Division / Building Repairs and Maintenance

FY 2024/2025

#### **BID SUMMARY**

Bidder's Name	Hours	Door Services Corp.	
bluder's Name	nouis	(Eastern)*	
BID ITEM #1: Hourly Rate – Mechanic, Regular Rate	200	\$ 150.00	
BID ITEM #2: Hourly Rate – Mechanic, Overtime	70	\$ 225.00	
BID ITEM #3: Hourly Rate – Mechanic, Holiday Rate	40	\$ 300.00	
BID ITEM #4: Material Markup		80%	
Material Sub-Total		\$ 9,000.00	
ANNUAL LABOR & MATERIAL TOTAL:		\$ 66,750.00	

<sup>\*</sup>Recommended Vendor

The following is a list of vendors who received the bid. Vendors in **bold-type** submitted bids.

**BBR Printers** 

BuildCentral Inc

CIS

Constructconnect

Deltek

Dodge Data & Analytics

Eastern Door Service

Gtech

Hathazi Garage Doors LLC

Lakeshore Learning Materials

Legai BUild

SevenOutsource

**VISUAL** 

xiaoma

#### **AWARD** for Theater Lighting Upgrade

**RECOMMENDATION:** Contract award to **Sodon's Electric, Inc.**, 25 West Highland Avenue, Atlantic Highlands, NJ 07716 in the amount not to exceed **\$411,900.00** to upgrade the existing lighting equipment in the Grunin Center Main Theater, Building #11, at Ocean County College. The last upgrade of the stage lighting was done in mid 2000s. This project will raise the level of the Theater's infrastructure to be consistent with what performers and artists request in their contracts and riders, as well as providing a more enhanced experience for students and community patrons.

Said contract to be in accordance with bid specifications and requirements of BID #24/25 B-1611 publicly advertised on July 23, 2024 and bids received on August 14, 2024.

**NATURE OF BID:** Lighting Equipment Installation

BID ITEM #1: Lump Sum Amount

**SOURCE OF FUNDS:** Business Division / Building Repairs & Maintenance

FY 2024/2025

#### **BID SUMMARY**

Vendor Name	Generation Services, Inc.		Sodon's Electric, Inc.*				
Fee Sheet							
As Specified or Equivalent	Specified		Specified				
Division 1 - General Conditions	\$	80,000.00	\$	-			
Division 2 - Demolition	\$	4,000.00	\$	-			
Division 10 - Specialties	\$	30,000.00	\$	-			
Division 11 - Equipment	\$	350,000.00	\$	-			
Division 26 - Electrical	\$	50,000.00	\$	411,900.00			
<b>Division 27 - Communications</b>	\$	10,000.00	\$	1			
Base Bid Amount Total	\$	524,000.00	\$	411,900.00			
Paradigm Controls	\$	20,000.00	\$	22,900.00			
Additional Lighting Fixtures	\$	43,000.00	\$	48,400.00			
Total Alternate TL-1 Costs		63,000.00	\$	71,300.00			

<sup>\*</sup>Recommended Vendor

Board Meeting: August 22, 2024 dmy

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The following is a list of vendors who received the bid. Vendors in **bold-type** submitted bids.

BBR Printers Hewshott International LLC

BuildCentral Inc Legai BUild CIS Luna Lux

ConstructConnect M. Cramer & Associates
Coskey Electronic Systems Pure Lighting Company

Deltek Sebass Events

Dodge Data and Analytics Smartprocure Inc

Electrical Design & Construction Corp. Sodon's Electric Inc.

**Generations Services** Starlite Productions International, Inc.

George Koustas Painting & Construction VISUAL

Gtech

## OCEAN COUNTY COLLEGE RESOLUTION

#### **Authorizing a Contract for E-mail Security Software**

**Contract Term: August 28, 2024 - August 27, 2027** 

**WHEREAS**, the Board of Trustees of Ocean County College recognizes the need to renew Barracuda e-mail security software which has cloud-enabled solutions that will protect networks, applications, and data at Ocean County College; and

WHEREAS, Ocean County College has a need to acquire goods and services which are exempt from bidding pursuant to the provisions of County College Contracts Law N.J.S.A. 18A:64A-25.9.a. County college purchases through State agency; procedure. Any county college, without advertising for bids, or after having rejected all bids obtained pursuant to advertising therefor, may purchase any materials, supplies, goods, services or equipment pursuant to a contract or contracts for such materials, supplies, goods, services or equipment entered into on behalf of the State by the Division of Purchase and Property; and

**WHEREAS,** the Executive Vice President of Finance and Administration of Ocean County College has determined and certified in writing that the value of the acquisition will exceed \$17,500; and

**WHEREAS**, in accordance with N.J.A.C. 5:30-5.4, a Certificate has been provided by the Executive Vice President of Finance and Administration of Ocean County College, stating that funds are available for this purpose, which certificate is attached to the original of this resolution and is on file in the office of the Executive Vice President of Finance and Administration; and

**WHEREAS**, Ocean County College wishes to award a fair and open contract in compliance with the provisions of N.J.S.A. 19:44A-20.4 and without the need for public bidding in compliance with the provisions of County College Contracts Law, N.J.S.A.18A:64A-25.1 et seq.;

**NOW, THEREFORE, BE IT RESOLVED** by the Board of Trustees of Ocean County College, in the County of Ocean and the State of New Jersey as follows:

- 1. The Ocean County College Board of Trustees hereby authorizes and directs the appropriate officials of the College to enter into and execute a three-year agreement with **Ocean Computer Group, Inc.**, 90 Matawan Road, Suite 105, Matawan, NJ 07477 in the amount not to exceed \$95,591.90 for the renewal of Barracuda e-mail security software at Ocean County College.
- This contract is awarded without public bidding as a purchase through the State Division of Purchase and Property in accordance with the provisions of the County College Contracts Law (18A:64A-25.9a) Ocean Computer Group, Inc., State Contract #24-TELE-71883 /

M0483, Term: 3-20-2024 to 6-30-2025.

#### RESOLUTION

CERTIFICATION OF THE EXECUTIVE VICE PRESIDENT OF FINANCE AND ADMINISTRATION AS TO THE AVAILABILITY OF FUNDS FOR THE AWARDING OF A CONTRACT BY THE OCEAN COUNTY COLLEGE BOARD OF TRUSTEES.

#### **Contract for E-mail Security Software**

**Contract Term: August 28, 2024 - August 27, 2027** 

**VENDOR:** Ocean Computer Group, Inc.

90 Matawan Road, Suite 105

Matawan, NJ 07477

**ACCOUNT:** IT / Minor Capital - Network

FY 2024/2025

AMOUNT: \$95,591.90

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I HEREBY CERTIFY that funds are available in the Ocean County College Board of Trustees budget for 2024/2025 and the appropriation is sufficient to cover this contract and the contract shall be encumbered against such appropriation.

Executive Vice President of Finance and Administration

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#### RESOLUTION

#### **Authorizing a Contract for Copier for OCVTS**

**WHEREAS**, the Board of Trustees of Ocean County College recognizes the need for a copier for the Ocean County Vocational Technical School (OCVTS) Pre-Nursing program; and

WHEREAS, Ocean County College has a need to acquire goods and services which are exempt from bidding pursuant to the provisions of County College Contracts Law N.J.S.A. 18A:64A-25.9.a. County college purchases through State agency; procedure. Any county college, without advertising for bids, or after having rejected all bids obtained pursuant to advertising therefor, may purchase any materials, supplies, goods, services or equipment pursuant to a contract or contracts for such materials, supplies, goods, services or equipment entered into on behalf of the State by the Division of Purchase and Property; and

**WHEREAS,** the Executive Vice President of Finance and Administration of Ocean County College has determined and certified in writing that the value of the acquisition will exceed \$17,500; and

**WHEREAS**, in accordance with N.J.A.C. 5:30-5.4, a Certificate has been provided by the Executive Vice President of Finance and Administration of Ocean County College, stating that funds are available for this purpose, which certificate is attached to the original of this resolution and is on file in the office of the Executive Vice President of Finance and Administration; and

**WHEREAS**, Ocean County College wishes to award a fair and open contract in compliance with the provisions of N.J.S.A. 19:44A-20.4 and without the need for public bidding in compliance with the provisions of County College Contracts Law, N.J.S.A.18A:64A-25.1 et seq.;

**NOW, THEREFORE, BE IT RESOLVED** by the Board of Trustees of Ocean County College, in the County of Ocean and the State of New Jersey as follows:

- The Ocean County College Board of Trustees hereby authorizes and directs the appropriate officials of the College to enter into and execute an agreement with Atlantic Tomorrows Office, 134 W 26th Street, New York, NY 10001 in the amount not to exceed \$22,179.00 for a copier for the Ocean County Vocational Technical School (OCVTS) Pre-Nursing program at Ocean County College.
- 2. This contract is awarded without public bidding as a purchase through the State Division of Purchase and Property in accordance with the provisions of the County College Contracts Law (18A:64A-25.9a) **Atlantic Tomorrows Office**, State Contract # 24-FOOD-52426 / M2075, Term: 7-31-2023 to 7-31-2029.

#### RESOLUTION

CERTIFICATION OF THE EXECUTIVE VICE PRESIDENT OF FINANCE AND ADMINISTRATION AS TO THE AVAILABILITY OF FUNDS FOR THE AWARDING OF A CONTRACT BY THE OCEAN COUNTY COLLEGE BOARD OF TRUSTEES.

#### **Contract for Copier for OCVTS**

**VENDOR:** Atlantic - Tomorrows Office

134 W 26th Street New York, NY 10001

**ACCOUNT:** OCVTS Pre-Nursing / Minor Capital

FY 2024/2025

**AMOUNT:** \$22,179.00

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I HEREBY CERTIFY that funds are available in the Ocean County College Board of Trustees budget for 2024/2025 and the appropriation is sufficient to cover this contract and the contract shall be encumbered against such appropriation.

Executive Vice President of Finance and Administration

#### RESOLUTION

#### **Authorizing a Contract for CourseLeaf Curriculum & Catalog Software**

Contract Term: September 9, 2024 - December 10, 2025

**WHEREAS**, the Board of Trustees of Ocean County College recognizes a need to renew Courseleaf Curriculum and Catalog software at Ocean County College; and

**WHEREAS,** the Board of Trustees of Ocean County College has a need to acquire goods and services which are exempt from bidding pursuant to the provisions of N.J.S.A. 18A:64A-25.5(a) (19), providing goods or services for the use, support or maintenance of proprietary computer hardware, software peripherals and system development for the hardware; and

**WHEREAS,** the Executive Vice President of Finance and Administration of Ocean County College has determined and certified in writing that the value of the acquisition will exceed \$17,500.00; and

**WHEREAS**, in accordance with N.J.A.C. 5:30-5.4, a Certificate has been provided by the Executive Vice President of Finance and Administration of Ocean County College, stating that funds are available for this purpose, which certificate is attached to the original of this resolution and is on file in the office of the Executive Vice President of Finance and Administration; and

**WHEREAS**, the vendor has completed and submitted a Business Entity Disclosure Certification which certifies that it has not made any reportable contributions to a political or candidate committee in the County of Ocean the previous one year, and that the contract will prohibit the vendor from making any reportable contributions through the term of the contract; and

**WHEREAS,** Ocean County College wishes to award a required disclosure contract without the need for public bidding in compliance with the provisions of the Ocean County Contracts Law, N.J.S.A. 18A;65A-25.1 et seq., and the provisions of N.J.A.C 5:34-8.2 vendor aggregation rules.

**NOW, THEREFORE, BE IT RESOLVED** by the Board of Trustees of Ocean County College, in the County of Ocean and the State of New Jersey as follows:

1. The Ocean County College Board of Trustees hereby authorizes and directs the appropriate officials of the College to enter into and execute an agreement with **Leepfrog Technologies, Inc.**, 2451 Oakdale Boulevard, Suite 100, Coralville, IA 52241 in the amount not to exceed **\$26,500.00** to renew Courseleaf Curriculum and Catalog software at Ocean County College.

#### RESOLUTION

CERTIFICATION OF THE EXECUTIVE VICE PRESIDENT OF FINANCE AND ADMINISTRATION AS TO THE AVAILABILITY OF FUNDS FOR THE AWARDING OF A CONTRACT BY THE OCEAN COUNTY COLLEGE BOARD OF TRUSTEES.

Contract for CourseLeaf Curriculum & Catalog Software Contract Term: September 9, 2024 - December 10, 2025

**VENDOR:** Leepfrog Technologies, Inc.

2451 Oakdale Boulevard, Suite 100

Coralville, IA 52241

**ACCOUNT:** Information Technology / Software Maintenance

FY 2024/2025

**TOTAL AMOUNT:** \$26,500.00

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I HEREBY CERTIFY that funds are available in the Ocean County College Board of Trustees budget for 2024/2025, and the appropriation is sufficient to cover this contract and the contract shall be encumbered against such appropriation.

Executive Vice President of Finance and Administration

#### RESOLUTION

Authorizing a Contract for Professional Legal Services - Special Labor Counsel Contract Term: July 1, 2024 - June 30, 2025

**WHEREAS**, the Board of Trustees of Ocean County College has a need to procure professional legal services for Special Labor Counsel which provides advice and representation to Ocean County College in aspects of labor and employment law. Legal services will include but are not limited to litigation, collective bargaining and negotiations, and personnel and disciplinary matters; and

**WHEREAS**, Ocean County College has a need to acquire goods and services which are exempt from bidding pursuant to the provisions of N.J.S.A. 18A:64A-25.5a.(1) et seq. professional services; and

**WHEREAS,** the Executive Vice President of Finance and Administration of Ocean County College has determined and certified in writing that the value of the acquisition will exceed \$17,500; and

**WHEREAS**, in accordance with N.J.A.C. 5:30-5.4, a Certificate has been provided by the Executive Vice President of Finance and Administration of Ocean County College, stating that funds are available for this purpose, which certificate is attached to the original of this resolution and is on file in the office of the Executive Vice President of Finance and Administration; and

**WHEREAS**, the vendor has completed and submitted a Business Entity Disclosure Certification which certifies it has not made any reportable contributions to a political or candidate committee in the County of Ocean the previous one year, and that the contract will prohibit making any reportable contributions through the term of the contract; and

**WHEREAS**, Ocean County College wishes to award a required disclosure contract in compliance with the provisions of N.J.S.A. 19:44A-20.4 and without the need for public bidding in compliance with the provisions of County College Contracts Law, N.J.S.A.18A:64A-25.1 et seq.;

**NOW, THEREFORE, BE IT RESOLVED** by the Board of Trustees of Ocean County College, in the County of Ocean and the State of New Jersey as follows:

The Ocean County College Board of Trustees hereby authorizes and directs the appropriate officials of the College to enter into and execute an agreement with **Cleary Giacobbe Alfieri Jacobs, LLC**, 955 Highway 34, Suite 200, Matawan, NJ 07747 in the amount not to exceed \$75,000.00 for professional legal services, Special Labor Counsel at Ocean County College.

#### RESOLUTION

CERTIFICATION OF THE EXECUTIVE VICE PRESIDENT OF FINANCE AND ADMINISTRATION AS TO THE AVAILABILITY OF FUNDS FOR THE AWARDING OF A CONTRACT BY THE OCEAN COUNTY COLLEGE BOARD OF TRUSTEES.

#### **Contract for Professional Legal Services - Special Labor Counsel**

Contract Term: July 1, 2024 - June 30, 2025

VENDOR: Cleary Giacobbe Alfieri Jacobs, LLC

955 Highway 34, Suite 200

Matawan, NJ 07747

ACCOUNT: Legal Services / Fees - Legal

FY 2024/2025

TOTAL: \$75,000.00

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I HEREBY CERTIFY that funds are available in the Ocean County College Board of Trustees budget for 2024/2025 and the appropriation is sufficient to cover this contract and the contract shall be encumbered against such appropriation.

Executive Vice President of Finance and Administration

#### RESOLUTION

#### Authorizing a Contract for Learning Management Systems (LMS) Licensing

**Contract Term: August 1, 2024 - July 31, 2025** 

**WHEREAS**, the Board of Trustees of Ocean County College recognizes the need to renew the contract for a Blackboard Ally Learning Management System (LMS) Licensing at Ocean County College procured through New Jersey Council of County Colleges (NJCCC) Joint Purchasing Consortium (JPC); and

WHEREAS, Ocean County College is serving as the lead agency; and

**WHEREAS**, this contract is awarded without public bidding in accordance with the Provisions of County College Contracts Law 18A:64A-25.10, joint purchases by county colleges, municipalities or counties; authority; and

**WHEREAS,** the Executive Vice President of Finance and Administration of Ocean County College has determined and certified in writing that the value of the acquisition will exceed \$17,500.00; and

**WHEREAS**, in accordance with N.J.A.C. 5:30-5.4, a Certificate has been provided by the Executive Vice President of Finance and Administration of Ocean County College, stating that funds are available for this purpose, which certificate is attached to the original of this resolution and is on file in the office of the Executive Vice President of Finance and Administration; and

**WHEREAS**, Ocean County College wishes to award a fair and open contract in compliance with the provisions of N.J.S.A. 19:44A-20.4 and without the need for public bidding in compliance with the provisions of County College Contracts Law, N.J.S.A.18A:64A-25.1 et seq.;

**NOW, THEREFORE, BE IT RESOLVED** by the Board of Trustees of Ocean County College, in the County of Ocean and the State of New Jersey as follows:

The Ocean County College Board of Trustees hereby authorizes and directs the appropriate officials of the College to execute an agreement with **Blackboard**, **Inc.**, 1111 19th Street, Washington, DC 20036 in the amount not to exceed \$26,180.00 to renew Blackboard Ally Learning Management System (LMS) Licensing at Ocean County College procured through New Jersey Council of County Colleges (NJCCC) Joint Purchasing Consortium (JPC), RFP #23/24 R-1560, JPC Contract Term: 7-1-2024 to 6-30-2029.

#### RESOLUTION

CERTIFICATION OF THE EXECUTIVE VICE PRESIDENT OF FINANCE AND ADMINISTRATION AS TO THE AVAILABILITY OF FUNDS FOR THE AWARDING OF A CONTRACT BY THE OCEAN COUNTY COLLEGE BOARD OF TRUSTEES.

Contract for Learning Management Systems (LMS) Licensing

**Contract Term: August 1, 2024 - July 31, 2025** 

**VENDOR:** Blackboard, Inc.

1111 19<sup>th</sup> Street

Washington DC, 20036

**ACCOUNT:** ADA Services / Software

FY 2024/2025

**TOTAL AMOUNT:** \$26,180.00

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I HEREBY CERTIFY that funds are available in the Ocean County College Board of Trustees budget for 2024/2025, and the appropriation is sufficient to cover this contract and the contract shall be encumbered against such appropriation.

Executive Vice President of Finance and Administration

#### RESOLUTION

#### **Authorizing a Contract for Classroom Projector Replacements**

**WHEREAS,** the Board of Trustees of Ocean County College recognizes the need for the replacement of laser projectors for use in various locations at Ocean County College, including at the Manahawkin location. Most of the current projectors are approaching end of life. The new laser projectors allows for standardization of Audio Visual equipment within classrooms; and

**WHEREAS**, Ocean County College has a need to acquire goods and services which are exempt from bidding pursuant to the provisions of N.J.S.A. 18A:64A-25.11(a) et seq.; a county college may make purchases and contract for services through the use of a nationally-recognized and accepted cooperative purchasing agreement; and

**WHEREAS**, the Executive Vice President of Finance and Administration of Ocean County College has determined and certified in writing that the value of the acquisition will exceed \$17,500.00; and

**WHEREAS**, in accordance with N.J.A.C. 5:30-5.4, a Certificate has been provided by the Executive Vice President of Finance and Administration of Ocean County College, stating that funds are available for this purpose, which certificate is attached to the original of this resolution and is on file in the office of the Executive Vice President of Finance and Administration; and

**WHEREAS**, Ocean County College wishes to award a fair and open contract in compliance with the provisions of N.J.S.A. 19:44A-20.4 and without the need for public bidding in compliance with the provisions of County College Contracts Law, N.J.S.A.18A:64A-25.1 et seq.;

**NOW, THEREFORE, BE IT RESOLVED** by the Board of Trustees of Ocean County College, in the County of Ocean and the State of New Jersey as follows:

1. The Ocean County College Board of Trustees hereby authorizes and directs the appropriate officials of the College to enter into and execute an agreement with **Howard Industries, Inc.**, P.O. Box 1590, Laurel, MS 39441 in the amount not to exceed **\$220,838.00** for new laser projectors intended for use in various locations at Ocean County College, not including labor costs for installation. This contract will be procured through OMNIA Partners, Contract #01-145; Contract term: 12-1-2022 to 11-30-2025.

#### RESOLUTION

CERTIFICATION OF THE EXECUTIVE VICE PRESIDENT OF FINANCE AND ADMINISTRATION AS TO THE AVAILABILITY OF FUNDS FOR THE AWARDING OF A CONTRACT BY THE OCEAN COUNTY COLLEGE BOARD OF TRUSTEES.

**Classroom Projector Replacements** 

**VENDOR:** Howard Industries, Inc

P.O. Box 1590 Laurel, MS 39441

ACCOUNT: Business Division / Minor Capital - Instructional

FY 2024/2025

TOTAL: \$220,838.00

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I HEREBY CERTIFY that funds are available in the Ocean County College Board of Trustees budget for 2024/2025, and the appropriation is sufficient to cover this contract and the contract shall be encumbered against such appropriation.

Executive Vice President of Finance and Administration

#### **RESOLUTION**

**WHEREAS**, NJSA 18A:64A-28.2a authorizes the New Jersey Council of County Colleges to act as lead agency for County Colleges and allows County Colleges to enter into contracts jointly on a voluntary basis without establishing an inter local agreement for the purchase of professional services, work, materials or supplies for their respective; and

**WHEREAS**, the New Jersey Council of County Colleges (NJCCC) forms the Joint Purchasing Consortium (JPC); JPC is composed of the membership of the county colleges in New Jersey; and

**WHEREAS**, the Joint Purchasing Consortium (JPC) was formed to provide an instrument for the county colleges to combine purchasing power and realize savings to benefit the participating institutions; and

**WHEREAS**, Ocean County College has determined it would be advantageous to combine the joint purchasing power of all of New Jersey's community colleges for the procurement of natural gas and electric; and

WHEREAS, Ocean County College has acted as Lead Agency and administered a Request for Proposals to assist the Consortium in obtaining Energy Consultant Services for the procurement of natural gas and electric to include data collection and analysis, procurement strategy and RFP development, bid process, advertisement, bid/auction, and monitoring services at consortium-wide discounted rates through a predetermined awarded contract in compliance with NJ's contract law requirements; and

**WHEREAS**, Committee members, acting on the behalf of the Joint Purchasing Consortium have reviewed the proposals received in response to RFP #24/25 R-1613, publicly advertised on July 26, 2024, and proposals received on August 13, 2024 where **NORESCO, LLC** was determined to be the most advantageous and best met the needs of JPC member colleges in price and other factors considered; and

**NOW THEREFORE BE IT RESOLVED** by the Board of Trustees of Ocean County College, in the County of Ocean and the State of New Jersey as follows:

1. The Ocean County College Board of Trustees hereby authorizes and directs the appropriate officials of the College to award on behalf of the JPC a consortium contract in accordance with RFP #24/25 R-1613 specifications to **NORESCO**, **LLC**, 510 Thornall Street, Suite 170, Edison, NJ 08837 to provide Energy Consulting Services through The New Jersey Council of County Colleges (NJCCC), Joint Purchasing Consortium (JPC).

#### RESOLUTION

#### JPC Contract for Consortium Energy Consultant Services

Contract Term: August 22, 2024 - August 21, 2026

VENDOR: NORESCO, LLC

510 Thornall Street, Suite 170

Edison, NJ 08837

**ACCOUNT:** Compensation will be paid through the energy supplier monthly as a

commission

Executive Vice President of Finance and Administration and

NJCCC JPC Board Officer

Proposals were evaluated by the Evaluation Committee to ascertain which proposal best meets the needs of the New Jersey Council of County Colleges (NJCCC) Joint Purchasing Consortium (JPC). Proposals were evaluated using the following criteria.

- 1. The firm's general approach and experience with regard to the potential work tasks in the Scope of Work, Section 4.0
- 2. The firm's experience in successfully completing contracts of a similar size and scope to the work required in the RFP
- 3. The qualifications and experience of the individual who will have responsibility for the potential work tasks in the Scope of Work, Section 4.0
- 4. Price

#### PROPOSAL SUMMARY

Vendor Name	Noresco LLC*			
Fee Sheet				
Item 1 - per dekatherm purchased by the				
Consortium for the life of the Natural Gas	\$0.035/Dth			
Contract, for a one (1) year contract				
Item 2 - per dekatherm purchased by the				
Consortium for the life of the Natural Gas	\$0.034/Dth			
Contract for a two (2) year contract				
Item 3 - per kilowatt-hour purchased by the				
Consortium for the life of the energy	\$0.000425/kWh			
generation for a one (1) year contract				
Item 4 - per kilowatt-hour purchased by the				
Consortium for the life of the energy	\$0.00040/kWh			
generation for a two (2) year contract				

<sup>\*</sup>Recommended Vendor

#### The following vendors received the RFP. Vendors in **Bold-Type** submitted a proposal.

Affiliated Engineers, Inc. Gov Alpha Inc

BBR Printers IMS

Boswell Engineering Maser Consulting P.A.

BuildCentral Inc NORESCO, LLC

Competitive Energy Services NV5

Concord Engineering Group, Inc. NXTGEN Clean Energy Solutions

Constructconnect PWXPress

Deltek SevenOutsource EntramCorp Shay Enterprise

GDS Associates Inc VISUAL

#### **AMENDMENT**

# Authorizing a Contract for Hybrid Cloud Computing Services Contract Term: July 1, 2023 - June 30, 2024

WHEREAS, the Board of Trustees of Ocean County College recognizes the need to amend the FY24 contract to renew services for Hybrid Cloud Computing, procured through NJEdge.NET Consortium. The original contract with the amount of \$20,606.00 was awarded at the Board of Trustees meeting on June 1, 2023; and

**WHEREAS**, an additional \$1,300.00 is needed to cover additional cloud computing service charges for the remainder of the FY24 fiscal year. The actual use of the hybrid cloud computing services for that fiscal year exceeded the anticipated use; and

**WHEREAS**, Ocean County College has a need to acquire goods and services which are exempt from bidding pursuant to the provisions of N.J.S.A. 18A:64A-25.10 et seq.; joint purchases by county colleges, municipalities or counties; authority; and permits purchases to be made through such a consortium; and

**WHEREAS,** the Executive Vice President of Finance and Administration of Ocean County College has determined and certified in writing that the value of the acquisition will exceed \$17,500; and

**WHEREAS**, in accordance with N.J.A.C. 5:30-5.4, a Certificate has been provided by the Executive Vice President of Finance and Administration of Ocean County College, stating that funds are available for this purpose, which certificate is attached to the original of this resolution and is on file in the office of the Executive Vice President of Finance and Administration; and

**WHEREAS**, Ocean County College wishes to amend a fair and open contract in compliance with the provisions of N.J.S.A. 19:44A-20.4 and without the need for public bidding in compliance with the provisions of County College Contracts Law, N.J.S.A.18A:64A-25.1 et seq.;

**NOW, THEREFORE, BE IT RESOLVED** by the Board of Trustees of Ocean County College, in the County of Ocean and the State of New Jersey as follows:

1. The Ocean County College Board of Trustees hereby authorizes and directs the appropriate officials of the college to amend the contract with **NJEdge.NET**, 218 Central Avenue, Newark, NJ 07102, with an additional amount of **\$1,300.00** for a total amount of **\$21,906.00** to cover additional cloud computing service charges for the remainder of the fiscal year at Ocean County College. This purchase will be procured through NJEdge.NET Consortium – Contract #00278834.

#### AMENDMENT

CERTIFICATION OF THE EXECUTIVE VICE PRESIDENT OF FINANCE AND ADMINISTRATION AS TO THE AVAILABILITY OF FUNDS FOR THE AWARDING OF A CONTRACT BY THE OCEAN COUNTY COLLEGE BOARD OF TRUSTEES.

### **Contract for Hybrid Cloud Computing Services**

Contract Term: July 1, 2023 - June 30, 2024

VENDOR: NJEdge.NET

218 Central Avenue Newark, NJ 07102

ACCOUNT: Information Technology / Software

FY 2023/2024

ORIGINAL: \$20,606.00

**AMENDMENT:** \$1,300.00

**TOTAL AMOUNT:** \$21,906.00

I HEREBY CERTIFY that funds are available in the Ocean County College Board of Trustees budget for 2023/2024 and the appropriation is sufficient to cover this contract and the contract shall be encumbered against such appropriation.

Executive Vice President of Finance and Administration

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#### RESOLUTION

Authorizing a Contract for Telephonic Counseling Services Contract Term: July 1, 2024 - June 30, 2025

WHEREAS, a contract in the amount of \$13,041.60 - (PO #B11844) was awarded to **Preferred Behavioral Health of NJ, Inc.**, 700 Airport Road, PO Box 2036, Lakewood, NJ 08701 for the Employee Assistance Program; and

**WHEREAS**, an additional **\$6,000.00** is needed for telephonic counseling services per Madison Holleran Suicide Prevention Act; and

**WHEREAS**, the initial contract being under threshold, did not require Board of Trustees approval; and

**WHEREAS**, the Board of Trustees of Ocean County College has a need to acquire goods and services which are exempt from bidding pursuant to the provisions of N.J.S.A. 18A:64A-25.5a. (15) et seq. professional consulting services; and

**WHEREAS**, the Executive Vice President of Finance and Administration of Ocean County College has determined and certified in writing that the value of the acquisition will exceed \$17,500.00; and

**WHEREAS**, in accordance with N.J.A.C. 5:30-5.4, a Certificate has been provided by the Executive Vice President of Finance and Administration of Ocean County College, stating that funds are available for this purpose, which certificate is attached to the original of this resolution and is on file in the office of the Executive Vice President of Finance and Administration; and

**WHEREAS**, the vendor has completed and submitted a Business Entity Disclosure Certification which certifies that it has not made any reportable contributions to a political or candidate committee in the County of Ocean the previous one year, and that the contract will prohibit the vendor from making any reportable contributions through the term of the contract; and

**WHEREAS**, Ocean County College wishes to amend a required disclosure contract without the need for public bidding in compliance with the provisions of the Ocean County Contracts Law, N.J.S.A. 18A;65A-25.1 et seq., and the provisions of N.J.A.C 5:34-8.2 vendor aggregation rules.

**NOW, THEREFORE, BE IT RESOLVED** by the Board of Trustees of Ocean County College, in the County of Ocean and the State of New Jersey as follows:

1. The Ocean County College Board of Trustees hereby authorizes and directs the appropriate officials of the College to amend the contract with **Preferred Behavioral Health of NJ, Inc.**, 700 Airport Road, PO Box 2036, Lakewood, NJ 08701 with an additional amount of **\$6,000.00** for a total amount of **\$19,041.60** for telephonic counseling services per Madison Holleran Suicide Prevention Act.

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#### RESOLUTION

CERTIFICATION OF THE EXECUTIVE VICE PRESIDENT OF FINANCE AND ADMINISTRATION AS TO THE AVAILABILITY OF FUNDS FOR THE AWARDING OF A CONTRACT BY THE OCEAN COUNTY COLLEGE BOARD OF TRUSTEES.

**Contract for Telephonic Counseling Services** 

Contract Term: July 1, 2024 - June 30, 2025

**VENDOR:** Preferred Behavioral Health of NJ, Inc.

700 Airport Road, PO Box 2036

Lakewood, NJ 08701

**ACCOUNT:** Counseling Center / Contract Payment

FY 2024/2025

ORIGINAL CONTRACT: \$13,041.60

AGGREGATE AMOUNT: \$6,000.00

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**TOTAL AMOUNT:** \$19,041.60

I HEREBY CERTIFY that funds are available in the Ocean County College Board of Trustees budget for 2024/2025, and the appropriation is sufficient to cover this contract and the contract shall be encumbered against such appropriation.

Executive Vice President of Finance and Administration

#### **AMENDMENT**

### **AWARD for Library Modernization Project**

**RECOMMENDATION:** Contract award to **Santorini Construction, Inc.**, 1 South Riverside Drive, Neptune, NJ 07753 to be amended with an additional contingency amount of \$20,000.00 for a total amount of \$5,033,755.00. The original contract in the amount of \$4,903,000.00 (\$4,878,000.00 and an approved contingency amount of \$25,000.00) for the Library Modernization project was awarded at the Board of Trustees meeting on August 24, 2023. Amendments in the amount of \$60,755.00 (\$10,755.00 and an approved contingency amount of \$50,000.00) and \$50,000.00 were awarded at the Board of Trustees Meetings on January 25, 2024 and March 28, 2024.

To continue to keep this project on schedule, a contingency approved amount of \$20,000.00 is needed to address additional unforeseen building conditions, as the prior approved contingency amount was expended to implement necessary modifications to wall sound panels in tower rooms #1 and #2, as they would interfere with the blackout shades and projector screen when in use.

Said contract to be in accordance with bid specifications and requirements of BID #23/24 B-1475 publicly advertised on June 30, 2023 and bids received on August 16, 2023.

**NATURE OF BID:** Renovations to Library Building

BID ITEM #1: Lump Sum Amount

**SOURCE OF FUNDS:** Library Renovations / Construction

FY 2023/2024

#### **BID SUMMARY**

Vendor Name	Lun	Lump Sum Amount	
Santorini*	\$	4,878,000.00	
M&M Construction	\$	5,650,000.00	
Hall Building Corp	\$	5,655,400.00	
H&S Construction	\$	5,662,000.00	
Pharos	\$	6,296,000.00	
Brockwell & Carrington	\$	6,484,030.00	
GPC Inc	\$	6,885,000.00	

<sup>\*</sup>Recommended Vendor

# OCEAN COUNTY COLLEGE AMENDMENT

Contract for Grant Support Services Contract Term: July 1, 2024 - June 30, 2027

**WHEREAS**, the Board of Trustees of Ocean County College recognizes the need to amend the contract for the provision of services in support of the administration of grants at Ocean County College. The original contract in the amount of **\$954,432.00** was awarded at the Board of Trustees meeting on June 27, 2024; and

**WHEREAS,** an additional amount of \$31,814.00 is a revision to the second and third year amounts as Ellucian provided an updated amount within a final order form not received until after the June, 27, 2024 award; and

**WHEREAS,** Ocean County College has a need to acquire goods and services which are exempt from bidding pursuant to the provisions of N.J.S.A. 18A:64A-25.5(a)(19), providing goods or services for the use, support or maintenance of proprietary computer hardware, software peripherals and system development for the hardware; and

**WHEREAS,** the Executive Vice President of Finance and Administration of Ocean County College has determined and certified in writing that the value of the acquisition will exceed \$17,500.00; and

**WHEREAS**, in accordance with N.J.A.C. 5:30-5.4, a Certificate has been provided by the Executive Vice President of Finance and Administration of Ocean County College, stating that funds are available for this purpose, which certificate is attached to the original of this resolution and is on file in the office of the Executive Vice President of Finance and Administration; and

**WHEREAS**, the vendor has completed and submitted a Business Entity Disclosure Certification which certifies that it has not made any reportable contributions to a political or candidate committee in the County of Ocean the previous one year, and that the contract will prohibit the vendor from making any reportable contributions through the term of the contract; and

**WHEREAS**, Ocean County College wishes to amend a required disclosure contract in compliance with the provisions of N.J.S.A. 19:44A-20.4 and without the need for public bidding in compliance with the provisions of County College Contracts Law, N.J.S.A.18A:64A-25.1 et seq.;

**NOW, THEREFORE, BE IT RESOLVED** by the Board of Trustees of Ocean County College, in the County of Ocean and the State of New Jersey as follows:

1. The Ocean County College Board of Trustees hereby authorizes and directs the appropriate officials of the College to amend the agreement with **Ellucian Company**, **L.P.** 4375 Fair Lakes Court, Fairfax, VA 22033 with an additional amount of \$31,814.00 for a total amount of \$986,246.00 for services in support of the administration of grants at Ocean County

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#### AMENDMENT

CERTIFICATION OF THE EXECUTIVE VICE PRESIDENT OF FINANCE AND ADMINISTRATION AS TO THE AVAILABILITY OF FUNDS FOR THE AWARDING OF A CONTRACT BY THE OCEAN COUNTY COLLEGE BOARD OF TRUSTEES.

### **Contract for Grant Support Services**

Contract Term: July 1, 2024 - June 30, 2027

**VENDOR:** Ellucian Company, L.P.

4375 Fair Lakes Court Fairfax, VA 22033

**ACCOUNT:** Grants / Fees - Consultants

FY 2024/2025

Term	FY 2024-2025	FY 2025-2026	FY 2026-2027
Original	\$ 318,144.00	\$ 318,144.00	\$ 318,144.00
Amended	\$ 0.00	\$ 15,907.00	\$ 15,907.00
Total	\$ 318,144.00	\$ 334,051.00	\$ 334,051.00

TOTAL: \$986,246.00

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I HEREBY CERTIFY that funds are available in the Ocean County College Board of Trustees budget for 2024/2025, and the appropriation is sufficient to cover this contract and the contract shall be encumbered against such appropriation.

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Executive Vice President of Finance and Administration

### **REJECTION**

**RECOMMEND** the rejection of bids for **BID** #24/25 B-1610, Black Box Theater Lighting **Upgrade** (GC) at Ocean County College. Three (3) bids received on August 14, 2024 from Generations Services Inc., Sodon's Electric, Inc., and Electrical Design & Construction Corp. shall be rejected in accordance with N.J.S.A. 18A: 18A-22.a, the lowest bid substantially exceeds the cost estimates for the goods or services.

Board Meeting: August 22, 2024

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