

# ***EXHIBIT A***



**BOARD OF TRUSTEES  
Business/Finance Committee Agenda Items**

**To:** Board of Trustees  
**From:** Office of the President  
**Date:** March 20, 2025

The following Finance Committee items are recommended to the Ocean County College Board of Trustees for approval at its meeting on **Thursday, March 27, 2025**:

1. Recommend acceptance of the statement of income and expenditures as of February 28, 2025 (**Exhibit A-1**)
2. Recommend that the following contracts be awarded:
  - a. For the second-year contract option for professional boiler burner maintenance services from July 1, 2025, through June 30, 2026, on an as-needed basis at Ocean County College (**Exhibit A-2**)
  - b. For the second-year contract option with an additional one-year option for grounds and landscape maintenance services from July 1, 2025, through June 30, 2026, at Ocean County College and Ocean County College Manahawkin (**Exhibit A-3**)
  - c. For the second-year contract option for professional plumbing services from July 1, 2025, through June 30, 2026, at Ocean County College (**Exhibit A-4**)
  - d. For the second-year contract option for media placement agency services from July 1, 2025, through June 30, 2026, at Ocean County College (**Exhibit A-5**)
  - e. For the second-year contract option for automatic door maintenance, replacement, and repair services on an as-needed basis from July 1, 2025, through June 30, 2026, at Ocean County College (**Exhibit A-6**)

- f. For the second-year contract option for maintenance and materials for painting services from July 1, 2025, through June 30, 2026, at Ocean County College (**Exhibit A-7**)
3. Recommend adoption of resolutions to award the following contracts:
  - a. For a one-year contract for landscape irrigation system winterization services and repairs from March 20, 2025, through March 19, 2026, at Ocean County College (**Exhibit A-8**)
  - b. For the purchase of replacement laser projectors for various classrooms through the NJEdge Microsoft Licensing Consortium Contract at Ocean County College and OCC Manahawkin (**Exhibit A-9**)
  - a. For the purchase and installation of furniture in the William T. Hering Science Building through the Education Services Commission of New Jersey (ESCNJ) Cooperative Contract at Ocean County College (**Exhibit A-10**)
4. Recommend that the following contracts be amended:
  - a. An additional \$29,037, for a maximum total of \$5,062,792, to Santorini Construction, Inc., Neptune, New Jersey, for the installation of fire sprinklers as part of the Library Modernization Project at Ocean County College (contract originally awarded at the August 24, 2023, Board meeting) (**Exhibit A-11**)
  - b. An additional \$12,000, for a maximum total of \$32,606, to SHI International Corporation, Somerset, New Jersey, due to an increase in the usage of cloud service college-wide as part of the one-year contract for the renewal of AWS cloud services from July 1, 2024, through June 30, 2025, through the NJEdge Microsoft Licensing Consortium at Ocean County College (contract originally awarded at the July 25, 2024, Board meeting) (**Exhibit A-12**)
5. Recommend adoption of a resolution to authorize the application for a \$1,100,823 Consolidated Adult Basic Skills and Integrated English Literacy and Civics Education grant award from the New Jersey Department of Labor and Workforce Development for the period July 1, 2025, through June 30, 2026. The purpose of the grant is to assist adults to become literate and obtain the knowledge and skills necessary for employment and economic self-sufficiency. Project manager: Ms. Gina Opauski, Director of Community and Workforce Development. Funding period: July 1, 2025, through June 30, 2026. (**Exhibit A-13**)

6. Recommend an amendment to the \$686,638 Carl D. Perkins Career and Technical Education Grant from the New Jersey Department of Education, originally accepted by the Board on June 27, 2024. The purpose of this grant is to further develop the academic, career, and technical skills of Ocean County College students through instruction, equipment and supplies, professional development for faculty and students, curriculum assessment, and accreditation in programs aligned with workforce and economic development.

This amendment will allow for budgetary adjustments to:

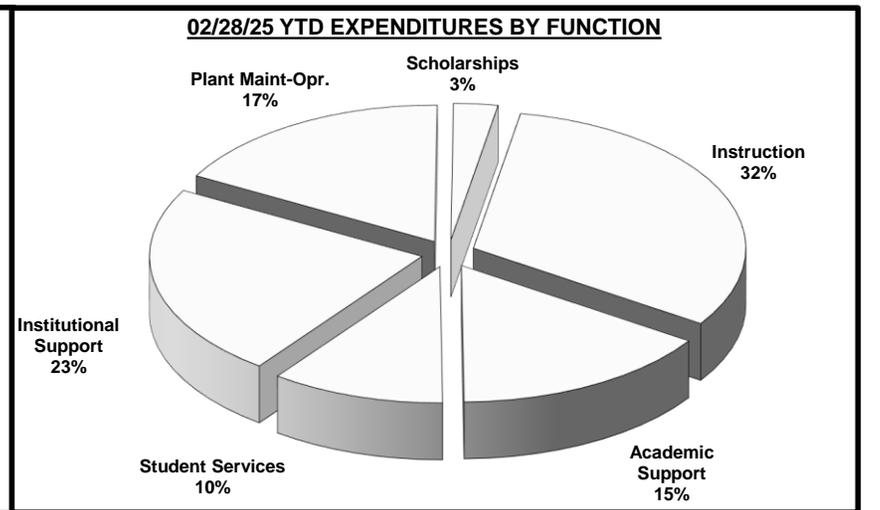
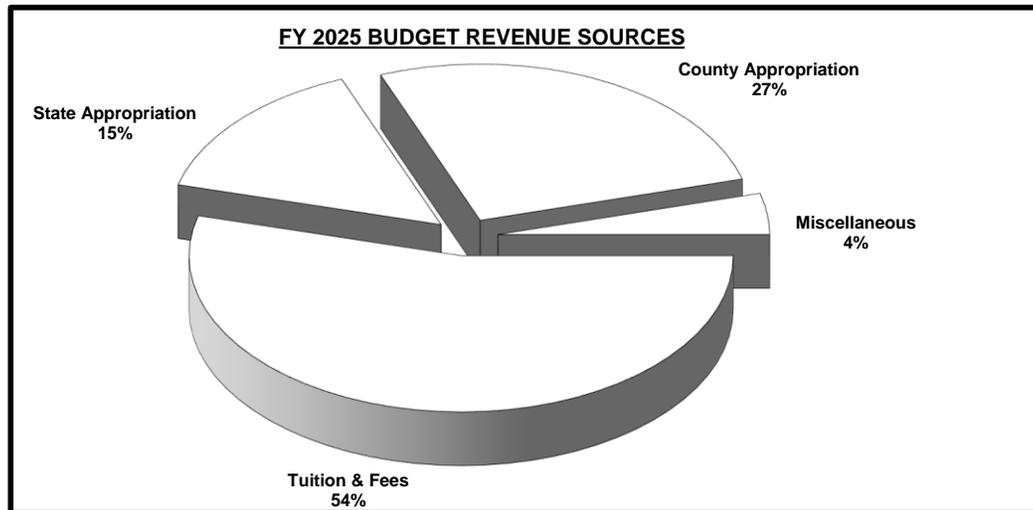
1. Expand career exploration and career development activities that support students—both prior to and while participating in CTE programs—in making informed decisions about future education, careers, and programs of study.
2. Provide additional professional development opportunities for faculty, administrators, and support personnel to enhance the quality of instruction and guidance within CTE programs.
3. Support the development of skills necessary for students to pursue careers in high-skill, high-wage, and in-demand industry sectors and occupations.

It will also remove items from the original grant request that are no longer necessary or applicable. Project Manager: Mr. James Marshall, Executive Director of Curriculum and Academic Assessment Funding Period: July 1, 2024 – June 30, 2025

***EXHIBIT A-1***

EXHIBIT A-1  
**OCEAN COUNTY COLLEGE**  
 STATEMENT OF CURRENT EXPENDITURES FY 2024-2025  
 For the Period Ending February 28, 2025

|                              | ACTUAL            | ENCUMBRANCES     | TOTAL             | FY2024-2025<br>BUDGET | (OVER)<br>UNDER<br>BUDGET | % BUDGET      |
|------------------------------|-------------------|------------------|-------------------|-----------------------|---------------------------|---------------|
| <b>REVENUE:</b>              |                   |                  |                   |                       |                           |               |
| <b>Tuition &amp; Fees</b>    | 34,700,468        |                  | 34,700,468        | 36,485,886            | 1,785,418                 | 95.11%        |
| <b>State Appropriation</b>   | 6,710,266         |                  | 6,710,266         | 10,065,399            | 3,355,133                 | 66.67%        |
| <b>County Appropriation</b>  | 13,505,739        |                  | 13,505,739        | 18,007,652            | 4,501,913                 | 75.00%        |
| <b>Miscellaneous</b>         | 2,049,419         |                  | 2,049,419         | 2,870,000             | 820,581                   | 71.41%        |
| <b>Fund Balance</b>          | -                 |                  | -                 | 1,235,000             | 1,235,000                 | 0.00%         |
| <b>Total Revenue:</b>        | <b>56,965,893</b> |                  | <b>56,965,893</b> | <b>68,663,937</b>     | <b>11,698,044</b>         | <b>82.96%</b> |
| <b>EXPENDITURES:</b>         |                   |                  |                   |                       |                           |               |
| <b>Instruction</b>           | 14,911,635        | 186,818          | 15,098,454        | 23,262,918            | 8,164,464                 | 64.90%        |
| <b>Academic Support</b>      | 7,210,834         | 222,364          | 7,433,198         | 12,110,029            | 4,676,831                 | 61.38%        |
| <b>Student Services</b>      | 4,849,770         | 91,014           | 4,940,784         | 7,880,762             | 2,939,978                 | 62.69%        |
| <b>Institutional Support</b> | 9,651,826         | 1,289,456        | 10,941,282        | 13,428,000            | 2,486,718                 | 81.48%        |
| <b>Plant Maint-Opr.</b>      | 6,553,560         | 1,649,614        | 8,203,174         | 10,279,028            | 2,075,854                 | 79.80%        |
| <b>Scholarships</b>          | 1,257,356         | -                | 1,257,356         | 1,203,200             | (54,156)                  | 104.50%       |
| <b>Debt Service</b>          | -                 | -                | -                 | 500,000               | 500,000                   | 0.00%         |
| <b>Total Expenditures:</b>   | <b>44,434,981</b> | <b>3,439,266</b> | <b>47,874,247</b> | <b>68,663,937</b>     | <b>20,789,690</b>         | <b>69.72%</b> |



***EXHIBIT A-2***

**OCEAN COUNTY COLLEGE**

**AWARD for Boiler Burner Services**

**RECOMMENDATION:** Contract award to **SEEC, LLC**, 1433 State Highway 34, Unit C4, Wall, NJ 07727 in the amount not to exceed **\$54,900.00** for the second year contract option to provide boiler burner services at Ocean County College.

Said contract to be in accordance with bid specifications and requirements of BID #23/24 B-1569 publicly advertised on April 15, 2024 and bids received on May 22, 2024.

Contract Term: July 1, 2025 to June 30, 2026 (second year)

- NATURE OF BID:** Boiler Burner Services
- BID ITEM #1:** Hourly Rate, Technician (Straight Time)
- BID ITEM #2:** Hourly Rate, Technician (Overtime)
- BID ITEM #3:** Hourly Rate, Technician Helper (Straight Time)
- BID ITEM #4:** Hourly Rate, Technician Helper (Overtime)
- BID ITEM #5:** Material Markup
- BID ITEM #6:** Annual Maintenance/Cleaning Services and Combustion Analysis
- SOURCE OF FUNDS:** Maintenance / Service - Maintenance  
FY 2025/2026

**BID SUMMARY**

| Bidder's Name  | Hours      | SEEC LLC*           | Mechanical Preservation Associates | Marlee Contractors  | Unitemp             | McCloskey Mechanical Contractors† | Peterson Service Company |
|--|------------|---------------------|------------------------------------|---------------------|---------------------|-----------------------------------|--------------------------|
| <b>BID ITEM #1 - Technician - Straight Time</b>        | <b>150</b> | \$ 130.00           | \$ 128.00                          | \$ 94.50            | \$ 135.00           | \$ -                              | \$ 160.00                |
| <b>BID ITEM #2 - Technician - Overtime</b>             | <b>35</b>  | \$ 195.00           | \$ 192.00                          | \$ 141.75           | \$ 135.00           | \$ -                              | \$ 320.00                |
| <b>BID ITEM #3 - Technician Helper - Straight Time</b> | <b>50</b>  | \$ 100.00           | \$ 98.00                           | \$ 60.00            | \$ 90.00            | \$ -                              | \$ 115.00                |
| <b>BID ITEM #4 - Technician Helper - Overtime</b>      | <b>20</b>  | \$ 150.00           | \$ 147.00                          | \$ 90.00            | \$ 90.00            | \$ -                              | \$ 230.00                |
| <b>BID ITEM #5 - Material Markup %</b>                 |            | 20%                 | 25%                                | 20%                 | 20%                 | 0%                                | 20%                      |
| <b>BID ITEM #6 - Annual Maintenance/Cleaning Svcs</b>  |            | \$ 14,575.00        | \$ 16,722.00                       | \$ 28,750.00        | \$ 28,500.00        | \$ -                              | \$ 37,440.00             |
| <b>Annual Labor Sub-Total</b>                          |            | \$ 34,325.00        | \$ 33,760.00                       | \$ 23,936.25        | \$ 31,275.00        | \$ -                              | \$ 45,550.00             |
| <b>Materials Estimated</b>                             |            | \$ 5,000.00         | \$ 5,000.00                        | \$ 5,000.00         | \$ 5,000.00         | \$ 5,000.00                       | \$ 5,000.00              |
| <b>Material Markup Price</b>                           |            | \$ 6,000.00         | \$ 6,250.00                        | \$ 6,000.00         | \$ 6,000.00         | \$ -                              | \$ 6,000.00              |
| <b>Annual Total</b>                                    |            | <b>\$ 54,900.00</b> | <b>\$ 56,732.00</b>                | <b>\$ 58,686.25</b> | <b>\$ 65,775.00</b> | <b>\$ -</b>                       | <b>\$ 88,990.00</b>      |

\*Recommended Vendor

†Vendor only submitted bid for first year

The following is a list of vendors who received the bid. Vendors in **bold-type** submitted bids.

Cambridge LTD

cis

Deltek, Inc.

Empire Supplies and Services LLC

George S. Hall, Inc.

GP Energy Products

Gtech

Legai BUild

**Marlee Contractors, LLC**

**McCloskey Mechanical Contractors**

**Mechanical Preservation Associates, Inc.**

Multi-Temp Mechanical

North America Procurement Council Inc., PBC

**Peterson Service Company**

sam infotech

Sanford Federal, Inc.

**Superior Environmental**

**Unitemp, Inc.**

VISUAL

xiaoma

***EXHIBIT A-3***

**OCEAN COUNTY COLLEGE**

**AWARD for Grounds and Landscape Maintenance Services**

**RECOMMENDATION:** Contract award to **A. Guzzo Landscaping, LLC**, 111 Pleasant Avenue, Absecon, NJ 08201, in the amount not to exceed **\$159,530.00** for BID Items #1 and #2 for the second year contract option with one additional one-year contract option for grounds and landscape maintenance services at Ocean County College. Service areas shall include the main campus at Ocean County College and the campus at OCC Manahawkin.

Said contract to be in accordance with bid specifications and requirements of BID #23/24 B-1576 publicly advertised on May 6, 2024 and the bids received June 11, 2024.

Contract Term: July 1, 2025 - June 30, 2026 (second year)

**NATURE OF BID:** Grounds and Landscape Maintenance Services

**YEAR 1:**

**BID ITEM #1A:** Task - Main Campus Site Location

**BID ITEM #1B:** Hourly Labor Rate for Foreman, as needed - Main Campus

**BID ITEM #1C:** Hourly Labor Rate for Laborer, as needed - Main Campus

**BID ITEM #1:** Grand Total (1A, 1B, and 1C)

**BID ITEM #2A:** Task - OCC Manahawkin Site Location

**BID ITEM #2B:** Hourly Labor Rate for Foreman, as needed - Manahawkin

**BID ITEM #2C:** Hourly Labor Rate for Laborer, as needed - Manahawkin

**BID ITEM #2:** Grand Total (2A, 2B, and 2C)

**SOURCE OF FUNDS:** Maintenance / Service-Maintenance  
FY 2025/2026

**BID SUMMARY**

| Bidder's Name     | A. Guzzo*      |              |              | Custom Care    |              |              | Effluent†      |            |          |
|-------------------|----------------|--------------|--------------|----------------|--------------|--------------|----------------|------------|----------|
| Fee Sheet         | Task Frequency | Unit Cost    | Extended     | Task Frequency | Unit Cost    | Extended     | Task Frequency | Unit Cost  | Extended |
| Task 1            | 33             | \$ 1,500.00  | \$ 49,500.00 | 33             | \$ 2,000.00  | \$ 66,000.00 | 33             |            |          |
| Task 2            | 16             | \$ 1,500.00  | \$ 24,000.00 | 16             | \$ 2,000.00  | \$ 32,000.00 | 16             |            |          |
| Task 3            | 2              | \$ 500.00    | \$ 1,000.00  | 2              | \$ 1,000.00  | \$ 2,000.00  | 2              |            |          |
| Task 4            | 16             | \$ 570.00    | \$ 9,120.00  | 16             | \$ 1,000.00  | \$ 16,000.00 | 16             |            |          |
| Task 5            | 1              | x 8 acres    | \$ 2,500.00  | 1              | x 8 acres    | \$ 4,800.00  | 1              | x 8 acres  |          |
| Task 6            | 1              | x 10 acres   | \$ 3,000.00  | 1              | x 10 acres   | \$ 6,000.00  | 1              | x 10 acres |          |
| Task 7            | 1              | x 8 acres    | \$ 3,380.00  | 1              | x 8 acres    | \$ 8,000.00  | 1              | x 8 acres  |          |
| Task 8            | 1              | x 10 acres   | \$ 4,500.00  | 1              | x 10 acres   | \$ 10,000.00 | 1              | x 10 acres |          |
| Task 9            | 1              |              | \$ 4,000.00  | 1              | \$ 4,500.00  | \$ 4,500.00  | 1              |            |          |
| Task 10           | 2              | \$ 3,800.00  | \$ 7,600.00  | 2              | \$ 3,500.00  | \$ 7,000.00  | 2              |            |          |
| Task 11           | 2              | \$ 450.00    | \$ 900.00    | 2              | \$ 1,000.00  | \$ 2,000.00  | 2              |            |          |
| Task 12           | 1              | \$ 4,000.00  | \$ 4,000.00  | 1              | \$ 4,000.00  | \$ 4,000.00  | 1              |            |          |
| Task 13           | 2              | \$ 2,500.00  | \$ 5,000.00  | 2              | \$ 3,500.00  | \$ 7,000.00  | 2              |            |          |
| Task 14           | 1              | \$ 13,000.00 | \$ 13,000.00 | 1              | \$ 18,000.00 | \$ 18,000.00 | 1              |            |          |
| Task 15           | 7              | \$ 500.00    | \$ 3,500.00  | 7              | \$ 1,400.00  | \$ 9,800.00  | 7              |            |          |
| Task 16           | 8              | \$ 750.00    | \$ 6,000.00  | 8              | \$ 1,200.00  | \$ 9,600.00  | 8              |            |          |
| Task 17           | 1              | \$ 500.00    | \$ 500.00    | 1              | \$ 500.00    | \$ 500.00    | 1              |            |          |
| BID ITEM #1A      |                |              | \$141,500.00 |                |              | \$207,200.00 |                |            | \$ -     |
| BID ITEM #1B      | \$ 52.00       | 20           | \$ 1,040.00  | \$ 65.00       | 20           | \$ 1,300.00  |                | 20         | \$ -     |
| BID ITEM #1C      | \$ 52.00       | 100          | \$ 5,200.00  | \$ 65.00       | 100          | \$ 6,500.00  |                | 100        | \$ -     |
| BID ITEM #1 Total |                |              | \$147,740.00 |                |              | \$215,000.00 |                |            | \$ -     |
| Task 1            | 16             | \$ 220.00    | \$ 3,520.00  | 16             | \$ 200.00    | \$ 3,200.00  | 16             |            |          |
| Task 2            | 16             | \$ 200.00    | \$ 3,200.00  | 16             | \$ 200.00    | \$ 3,200.00  | 16             |            |          |
| Task 3            | 1              | \$ 300.00    | \$ 300.00    | 1              | \$ 350.00    | \$ 350.00    | 1              |            |          |
| Task 4            | 1              | \$ 550.00    | \$ 550.00    | 1              | \$ 500.00    | \$ 500.00    | 1              |            |          |
| Task 5            | 2              | \$ 350.00    | \$ 700.00    | 2              | \$ 300.00    | \$ 600.00    | 2              |            |          |
| Task 6            | 2              | \$ 100.00    | \$ 200.00    | 2              | \$ 225.00    | \$ 450.00    | 2              |            |          |
| Task 7            | 1              | \$ 350.00    | \$ 350.00    | 1              | \$ 250.00    | \$ 250.00    | 1              |            |          |
| Task 8            | 2              | \$ 150.00    | \$ 300.00    | 2              | \$ 200.00    | \$ 400.00    | 2              |            |          |
| Task 9            | 1              | \$ 200.00    | \$ 200.00    | 1              | \$ 200.00    | \$ 200.00    | 1              |            |          |
| Task 10           | 7              | \$ 70.00     | \$ 490.00    | 7              | \$ 100.00    | \$ 700.00    | 7              |            |          |
| Task 11           | 8              | \$ 50.00     | \$ 400.00    | 8              | \$ 100.00    | \$ 800.00    | 8              |            |          |
| Task 12           | 16             | \$ 50.00     | \$ 800.00    | 16             | \$ 50.00     | \$ 800.00    | 16             |            |          |
| BID ITEM #2A      |                |              | \$ 11,010.00 |                |              | \$ 11,450.00 |                |            | \$ -     |
| BID ITEM #2B      | \$ 52.00       | 5            | \$ 260.00    | \$ 65.00       | 5            | \$ 325.00    |                | 5          | \$ -     |
| BID ITEM #2C      | \$ 52.00       | 10           | \$ 520.00    | \$ 65.00       | 10           | \$ 650.00    |                | 10         | \$ -     |
| BID ITEM #2 Total |                |              | \$ 11,790.00 |                |              | \$ 12,425.00 |                |            | \$ -     |

\*Recommended Vendor

†Vendor only submitted bid for first year

The following is a list of vendors who received the bid. Vendors in **bold-type** submitted bids.

**A. Guzzo Landscaping, LLC**

ABM Inc

All Star Products & Services

Cambridge LTD

cis

Construct Connect

**Custom Care Services, Inc.**

Dai Dai LLC

Deltek

Dodge Data & Analytics

**Effluent Retrieval Services**

HES Facilities LLC

HMD Construction Group LLC

J Oliva Enterprises, LLC

Legai BUild

MBAN INDUSTRIES LLC

Mid-Atlantic Property Maintenance LLC

North America Procurement Council

POC National Corporation

PWXPress

RobyLandscaping

sam infotech

Sanford Federal, Inc.

Shay Enterprise

Solares Landscaping, Inc

Steripro Services

USA Contract solutions

VISUAL

Webhawkx

***EXHIBIT A-4***

**OCEAN COUNTY COLLEGE**

**AWARD for Plumbing Services**

**RECOMMENDATION:** Contract award to **Timothy Peters Plumbing & Heating Co., Inc.**, PO Box 1847, Toms River, NJ 08754 in the amount not to exceed **\$83,936.00** for the second year contract option to provide plumbing services at Ocean County College.

Said contract to be in accordance with bid specifications and requirements of BID #23/24 B-1568 publicly advertised on April 15, 2024 and bids received on May 22, 2024.

Contract Term: July 1, 2025 to June 30, 2026 (second year)

- NATURE OF BID:** T&M Plumbing Services
- BID ITEM #1:** Hourly Rate, Journeyman (Straight Time)
- BID ITEM #2:** Hourly Rate, Journeyman (Overtime)
- BID ITEM #3:** Hourly Rate, Apprentice (Straight Time)
- BID ITEM #4:** Hourly Rate, Apprentice (Overtime)
- BID ITEM #5:** Material Markup
- SOURCE OF FUNDS:** Maintenance / Service - Maintenance  
FY 2025/2026

**BID SUMMARY**

| Bidder's Name  | Hours      | Magic Touch Construction Company | Timothy Peters Plumbing & Heating Co., Inc.* | McCloskey Mechanical |
|--|------------|----------------------------------|--|----------------------|
| <b>BID ITEM #1 - Hourly Rate - Journeyman, Straight Time</b> | <b>340</b> | \$ 124.44                        | \$ 101.00                                    | \$ 135.00            |
| <b>BID ITEM #2 - Hourly Rate - Journeyman, Overtime</b>      | <b>16</b>  | \$ 186.66                        | \$ 151.50                                    | \$ 198.00            |
| <b>BID ITEM #3 - Hourly Rate - Apprentice, Straight Time</b> | <b>340</b> | \$ 75.00                         | \$ 48.00                                     | \$ 94.00             |
| <b>BID ITEM #4 - Hourly Rate - Apprentice, Overtime</b>      | <b>16</b>  | \$ 125.00                        | \$ 72.00                                     | \$ 138.00            |
| <b>BID ITEM #5 - Material Markup %</b>                       |            | 10%                              | 10%  | 15%                  |
| <b>Annual Labor Sub-Total</b>                                |            | \$ 72,796.16                     | \$ 54,236.00                                 | \$ 83,236.00         |
| <b>Materials Estimated Annual Amount</b>                     |            | \$ 27,000.00                     | \$ 27,000.00                                 | \$ 27,000.00         |
| <b>Annual Material Sub-Total</b>                             |            | \$ 29,700.00                     | \$ 29,700.00                                 | \$ 31,050.00         |
| <b>Annual Labor &amp; Material Total</b>                     |            | \$ <b>102,496.16</b>             | \$ <b>83,936.00</b>                          | \$ <b>114,286.00</b> |

\*Recommended Vendor

The following is a list of vendors who received the bid. Vendors in **bold-type** submitted bids.

|   |  |
|---|--|
| Cambridge LTD                             | Multi-Temp Mechanical                              |
| cis                                       | North America Procurement Council Inc., PBC        |
| Constructconnect                          | POC National Corporation                           |
| Deltek, Inc.                              | Princeton Engineering Services, PC                 |
| Dodge Data & Analytics                    | sam infotech                                       |
| Empire Supplies and Services LLC          | SANFORD FEDERAL, INC.                              |
| Gtech                                     | <b>TIMOTHY PETERS PLUMBING &amp; HEATING, INC.</b> |
| Legai BUild                               | VISUAL   |
| <b>Magic Touch Construction Co., Inc.</b> | xiaoma   |
| <b>McCloskey Mechanical Contractors</b>   |  |

***EXHIBIT A-5***

**OCEAN COUNTY COLLEGE**

**AWARD for Media Placement Agency Services**

**RECOMMENDATION:** Contract award to **Marketsmith Inc.**, 110 S Jefferson Road Suite 202, Whippany, NJ 07981 in the amount not to exceed **\$216,000.00** for the second-year contract option for the services of a media placement agency for Ocean County College.

Said contracts to be in accordance with specifications and requirements of RFP 23/24 R-1585 publicly advertised on May 14, 2024 and proposals received on June 11, 2024.

Contract Term: July 1, 2025 - June 30, 2026 (second year)

**NATURE OF PROPOSAL:** Media Placement Agency

**YEAR 2:**

**Primary Media, cost per insertion**

- 1 - Radio Messages from College President
- 2 - Radio (Satellite) – Pandora/Spotify
- 3 - Google Ad Word
- 4 - Facebook Platform

**Secondary Media, cost per insertion**

- 5 - Billboards (Retail & Outdoor)
- 6 - Television (Cable)
- 7 - Web
- 8 - Movies
- 9 - Telephone (Cisco IP Phone Recordings)

**Reports, cost per report**

- 10 - Reports (Bi-monthly & Statistical)

**Support & Management Cost, hourly rate**

- 11 - Support (in-house support capabilities to include production, implementation, graphic design, audio visual, technology support)
  
- 12 - Managing Media Services (including providing reports, pick-up & delivery of ad materials, work and meet with media representatives on behalf of OCC) Management Fee
  
- 13 - Managing Media Services (including providing reports, pick-up & delivery of ad materials, work and meet with media representatives on behalf of OCC) Management Fee

**SOURCE OF FUNDS:**

Marketing - Promotion / Paid Media  
FY 2025/2026

Proposals were evaluated by the Evaluation Committee to ascertain which proposal best meets the needs of Ocean County College. Proposals were evaluated using the following criteria:

1. Ability to monitor Ocean County media outlets and provide recommendations for local buys
2. Provide data/tracking for all media buys to drive future opportunities (no media retreads)
3. Ability to provide concentrated web capabilities (targeted)
4. Ability to deliver strategic media solutions to maximize ROI

**PROPOSAL SUMMARY**

| Vendor Name                       | Total Cost for Contract Year 2 |
|-----------------------------------|--------------------------------|
| Success Advertising, Inc.         | \$ 327,000.00                  |
| Marketsmith, Inc. *               | \$ 216,000.00                  |
| FastFoward Digital LLC (eDesign)† | No Submission                  |
| Comcast Holdings Corporation      | \$ 276,100.00                  |
| Umbrella Digital, LLC             | \$ 250,000.00                  |

\*Recommended Vendor

†Vendor only submitted bid for first year

The following is a list of vendors who received the proposal. Vendors in **bold-type** submitted proposals.

|                                    |                                   |
|------------------------------------|-----------------------------------|
| 3 Sons Media                       | Koinonia Labs                     |
| 360 Advertising and Communications | Legai BUild                       |
| Alpine Air HVAC                    | <b>Marketsmith Inc.</b>           |
| ALRAS Digital                      | Millennia Media, LLC              |
| Barbara Howard                     | North America Procurement Council |
| Cambridge LTD                      | Ologie                            |
| Carnegie Dartlet                   | Percepture Inc.                   |
| CAYK Marketing                     | Sagassé Media Group               |
| CCMedia                            | Savvy Marketers LLC               |
| Deltek                             | SBL USA, Inc.                     |
| EAB Global, Inc.                   | School Wholesale Supplies LLC     |
| <b>eDesign Interactive</b>         | SevenOutsource                    |
| Education Dynamics                 | Stamats                           |
| <b>Effectv (Comcast)</b>           | <b>Success Advertising (SCG)</b>  |
| Empress Marketing                  | Three65 Ideas, LLC                |
| Enterprise Pals, Inc.              | Time Advertising                  |
| eRepublic, Inc.                    | <b>Umbrella Digital, LLC</b>      |
| Forge Apollo                       | united sales usa corp.            |
| Formation PR + Brand               | VisionPoint Marketing             |
| Gtech                              | VISUAL                            |
| Hackett Lu Holdings LLC            | WeUsThem Inc.                     |
| Hybrid Media                       | xiaoma                            |
| iHeartMedia                        | Yoodle LLC                        |

***EXHIBIT A-6***

**OCEAN COUNTY COLLEGE**

**AWARD for Automatic Door Services**

**RECOMMENDATION:** Contract award to **Door Services Corp. dba Eastern Door Service**, 70 Cathy Lane, Unit 1, Burlington, NJ 07016 in the amount not to exceed **\$66,750.00** for the second year contract option to provide all materials, equipment, and labor necessary for automatic door maintenance, repair, and replacement services as needed at Ocean County College.

Said contract to be in accordance with bid specifications and requirements of BID #24/25 B-1566 publicly advertised on June 28, 2024 and bids received on July 18, 2024.

Contract Term: July 1, 2025 to June 30, 2026 (second year)

**NATURE OF BID:** Automatic Door Maintenance, Repair, and Replacement

**BID ITEM #1:** Hourly Rate, Mechanic (Regular)

**BID ITEM #2:** Hourly Rate, Mechanic (Overtime)

**BID ITEM #3:** Hourly Rate, Mechanic (Holiday)

**BID ITEM #4:** Material Markup

**SOURCE OF FUNDS:** Business Division / Building Repairs and Maintenance  
FY 2025/2026

**BID SUMMARY**

| Bidder's Name  | Hours      | Door Services Corp.<br>(Eastern)* |
|--|------------|-----------------------------------|
| <b>BID ITEM #1: Hourly Rate – Mechanic, Regular Rate</b> | <b>200</b> | <b>\$ 150.00</b>                  |
| <b>BID ITEM #2: Hourly Rate – Mechanic, Overtime</b>     | <b>70</b>  | <b>\$ 225.00</b>                  |
| <b>BID ITEM #3: Hourly Rate – Mechanic, Holiday Rate</b> | <b>40</b>  | <b>\$ 300.00</b>                  |
| <b>BID ITEM #4: Material Markup</b>                      |            | <b>80%</b>                        |
| <b>Material Sub-Total</b>                                |            | <b>\$ 9,000.00</b>                |
| <b>ANNUAL LABOR &amp; MATERIAL TOTAL:</b>                |            | <b>\$ 66,750.00</b>               |

\*Recommended Vendor

The following is a list of vendors who received the bid. Vendors in **bold-type** submitted bids.

BBR Printers  
BuildCentral Inc  
CIS  
Constructconnect  
Deltek  
Dodge Data & Analytics  
**Eastern Door Service**  
Gtech  
Hathazi Garage Doors LLC  
Lakeshore Learning Materials  
Legai BUild  
SevenOutsource  
VISUAL  
xiaoma

***EXHIBIT A-7***

**OCEAN COUNTY COLLEGE**

**AWARD for Painting Services**

**RECOMMENDATION:** Contract award to **GPC, Inc.**, 20 E. Willow Street, Millburn, NJ 07041 in the amount not to exceed **\$52,687.50** for the second year contract option to provide painting services at Ocean County College.

Said contract to be in accordance with bid specifications and requirements of BID #23/24 B-1567 publicly advertised on April 15, 2024 and bids received on May 16, 2024.

Contract Term: July 1, 2025 to June 30, 2026 (second year)

- NATURE OF BID:** T&M Painting Services
- BID ITEM #1:** Hourly Rate, Journeyman (Straight Time)
- BID ITEM #2:** Hourly Rate, Journeyman (Overtime)
- BID ITEM #3:** Hourly Rate, Apprentice (Straight Time)
- BID ITEM #4:** Hourly Rate, Apprentice (Overtime)
- BID ITEM #5:** Material Markup
- SOURCE OF FUNDS:** Maintenance / Service - Maintenance  
FY 2025/2026

**BID SUMMARY**

| Bidder's Name   | Hours | GPC Inc.*    | Master Build & Design LLC  |
|---|-------|--------------|--|
| BID ITEM #1 - Hourly Rate - Journeyman, Straight Time | 265   | \$ 78.50     | <i>Did not comply with Public Works Contractor Registration Act (N.J.S.A. 34:11-56.48, et seq.) at time contract was awarded</i> |
| BID ITEM #2 - Hourly Rate - Journeyman, Overtime      | 50    | \$ 105.00    |  |
| BID ITEM #3 - Hourly Rate - Apprentice, Straight Time | 265   | \$ 45.00     |  |
| BID ITEM #4 - Hourly Rate - Apprentice, Overtime      | 50    | \$ 70.00     |  |
| BID ITEM #5 - Material Markup %                       |       | 10%          |  |
| Annual Labor Sub-Total                                |       | \$ 41,477.50 |  |
| Materials Estimated Annual Amount                     |       | \$ 9,900.00  |  |
| Material Sub-Total                                    |       | \$ 9,900.00  |  |
| Annual Labor & Material Total                         |       | \$ 51,377.50 |  |

\*Recommended Vendor

The following is a list of vendors who received the bid. Vendors in **bold-type** submitted bids.

|                                       |                                    |
|---------------------------------------|------------------------------------|
| Active environmental technologies inc | HMD Construction Group LLC         |
| Alpine Air HVAC                       | Legai BUild                        |
| Cambridge LTD                         | Magic Touch Construction Co., Inc. |
| cis                                   | Magnet Your Event                  |
| Constructconnect                      | <b>Master Build &amp; Design</b>   |
| Deltek, Inc.                          | North America Procurement Council  |
| Dowco Painting Co., Inc.              | Sanford Federal, Inc.              |
| Empire Supplies and Services LLC      | Solares Landscaping, Inc           |
| Gavan General Contracting, Inc.       | VISUAL                             |
| <b>GPC, Inc.</b>                      | xiaoma                             |
| Gtech                                 |                                    |

***EXHIBIT A-8***

OCEAN COUNTY COLLEGE

RESOLUTION

**Authorizing a Contract for Irrigation Systems Winterization and Repairs**

**Contract Term: March 20, 2025 - March 19, 2026**

**WHEREAS**, the Board of Trustees of Ocean County College recognizes the need to renew the contract for irrigation systems winterization and repairs at Ocean County College; and

**WHEREAS**, this contract is awarded without public bidding in accordance with the provisions of County College Contracts Law N.J.S.A. 18A:64A-25.10, joint purchases by county colleges, municipalities or counties; authority; and

**WHEREAS**, the Executive Vice President of Finance and Administration of Ocean County College has determined and certified in writing that the value of the acquisition will exceed \$17,500.00; and

**WHEREAS**, in accordance with N.J.A.C. 5:30-5.4, a Certificate has been provided by the Executive Vice President of Finance and Administration of Ocean County College, stating that funds are available for this purpose, which certificate is attached to the original of this resolution and is on file in the office of the Executive Vice President of Finance and Administration; and

**WHEREAS**, Ocean County College wishes to award a fair and open contract in compliance with the provisions of N.J.S.A. 19:44A-20.4 and without the need for public bidding in compliance with the provisions of County College Contracts Law, N.J.S.A.18A:64A-25.1 et seq.;

**NOW, THEREFORE, BE IT RESOLVED** by the Board of Trustees of Ocean County College, in the County of Ocean and the State of New Jersey as follows:

1. The Ocean County College Board of Trustees hereby authorizes and directs the appropriate officials of the College to execute a twelve-month agreement with **Jersey Shore Lawn and Sprinkler Construction Company, Inc.**, 870 Route 530, Whiting, NJ 08759 in the amount not to exceed **\$40,000.00** to renew the contract for irrigation systems winterization and repairs at Ocean County College.
2. This contract is awarded without public bidding as a purchase through the County of Ocean's Cooperative contract in accordance with the provisions of the County College Contracts Law (18A:64A-25.10) to **Jersey Shore Lawn and Sprinkler Construction Company, Inc.**, Ocean County Cooperative Contract # B2024-47, Contract Term: 3/20/24 to 3/19/26.

**RESOLUTION**

CERTIFICATION OF THE EXECUTIVE VICE PRESIDENT OF FINANCE AND ADMINISTRATION AS TO THE AVAILABILITY OF FUNDS FOR THE AWARDING OF A CONTRACT BY THE OCEAN COUNTY COLLEGE BOARD OF TRUSTEES.

**Contract for Irrigation Systems Winterization and Repairs**

**Contract Term: March 20, 2025 - March 19, 2026**

**VENDOR:** Jersey Shore Lawn and Sprinkler Construction Company, Inc.  
870 Route 530  
Whiting, NJ 08759

**ACCOUNT:** Grounds / Service - Grounds  
FY 2025/2026

**TOTAL:** **\$40,000.00**  
=====

I HEREBY CERTIFY that funds are available in the Ocean County College Board of Trustees budget for 2025/2026, and the appropriation is sufficient to cover this contract and the contract shall be encumbered against such appropriation.

  
\_\_\_\_\_  
Executive Vice President of Finance and Administration

***EXHIBIT A-9***

**OCEAN COUNTY COLLEGE**

**RESOLUTION**

**Authorizing a Contract for Classroom Projector Replacements**

**WHEREAS**, the Board of Trustees of Ocean County College recognizes the need for the replacement of laser projectors for use in various locations at Ocean County College, including at the Manahawkin location. Most of the current projectors are approaching end of life. The new laser projectors allow for standardization of audio/visual equipment within classrooms; and

**WHEREAS**, the Board of Trustees of Ocean County College has a need to acquire goods and services which are exempt from bidding pursuant to the provisions N.J.S.A.18A:64A-25.10, joint purchases by county colleges, municipalities or counties; authority, permits purchases to be made through such a consortium; and

**WHEREAS**, the Executive Vice President of Finance and Administration of Ocean County College has determined and certified in writing that the value of the acquisition will exceed \$17,500.00; and

**WHEREAS**, in accordance with N.J.A.C. 5:30-5.4, a Certificate has been provided by the Executive Vice President of Finance and Administration of Ocean County College, stating that funds are available for this purpose, which certificate is attached to the original of this resolution and is on file in the office of the Executive Vice President of Finance and Administration; and

**WHEREAS**, Ocean County College wishes to award a fair and open contract in compliance with the provisions of N.J.S.A. 19:44A-20.4 and without the need for public bidding in compliance with the provisions of County College Contracts Law, N.J.S.A.18A:64A-25.1 et seq.;

**NOW, THEREFORE, BE IT RESOLVED** by the Board of Trustees of Ocean County College, in the County of Ocean and the State of New Jersey as follows:

1. The Ocean County College Board of Trustees hereby authorizes and directs the appropriate officials of the College to enter into and execute an agreement with **SHI International Corp.**, 290 Davidson Avenue, Somerset, NJ 08873 in the amount not to exceed **\$26,900.00** for new laser projectors intended for use in various locations at Ocean County College through NJEdge Microsoft Licensing Consortium Contract #: 269EMCPS-21-001-EM-SHI.

**RESOLUTION**

CERTIFICATION OF THE EXECUTIVE VICE PRESIDENT OF FINANCE AND ADMINISTRATION AS TO THE AVAILABILITY OF FUNDS FOR THE AWARDING OF A CONTRACT BY THE OCEAN COUNTY COLLEGE BOARD OF TRUSTEES.

**Classroom Projector Replacements**

**VENDOR:** **SHI International Corp.**  
290 Davidson Avenue  
Somerset, NJ 08873

**ACCOUNT:** Business Division / Minor Capital - Instructional  
FY 2024/2025

**TOTAL:** **\$26,900.00**  
=====

I HEREBY CERTIFY that funds are available in the Ocean County College Board of Trustees budget for 2024/2025, and the appropriation is sufficient to cover this contract and the contract shall be encumbered against such appropriation.

  
\_\_\_\_\_  
Executive Vice President of Finance and Administration

***EXHIBIT A-10***

OCEAN COUNTY COLLEGE

RESOLUTION

**Authorizing a Contract to Purchase and Install Furniture**

**WHEREAS**, the Board of Trustees of Ocean County College recognizes the need to purchase and install classroom furniture in Room 114 of the William T. Hering Science Building (#27) at Ocean County College procured through ESCNJ Cooperative contract Bid #OT0012842C ESCNJ 22/23-08; and

**WHEREAS**, Ocean County College has a need to acquire goods and services which are exempt from bidding pursuant to the provisions of N.J.S.A. 18A:64A-25.10 et seq.; joint purchases by county colleges, municipalities or counties; authority; and permits purchases to be made through such a cooperative; and

**WHEREAS**, the Executive Vice President of Finance and Administration of Ocean County College has determined and certified in writing that the value of the acquisition will exceed \$17,500.00; and

**WHEREAS**, in accordance with N.J.A.C. 5:30-5.4, a Certificate has been provided by the Executive Vice President of Finance and Administration of Ocean County College, stating that funds are available for this purpose, which certificate is attached to the original of this resolution and is on file in the office of the Executive Vice President of Finance and Administration; and

**WHEREAS**, Ocean County College wishes to award a fair and open contract in compliance with the provisions of N.J.S.A. 19:44A-20.4 and without the need for public bidding in compliance with the provisions of County College Contracts Law, N.J.S.A.18A:64A-25.1 et seq.;

**NOW, THEREFORE, BE IT RESOLVED** by the Board of Trustees of Ocean County College, in the County of Ocean and the State of New Jersey as follows

1. The Ocean County College Board of Trustees hereby authorizes and directs the appropriate officials of the College to enter into and execute an agreement with **Krueger International, Inc.**, 1330 Bellevue Street, PO Box 8100, Green Bay, WI 54302 in the amount not to exceed **\$88,892.14** to purchase and install classroom furniture in Room 114 of the William T. Hering Science Building (#27) at Ocean County College. This purchase will be procured through ESCNJ (Education Services Commission of New Jersey) Cooperative contract Bid # OT0012842C ESCNJ 22/23-08 Contract Term: 7-2-2022 to 7-1-2025.

**RESOLUTION**

CERTIFICATION OF THE EXECUTIVE VICE PRESIDENT OF FINANCE AND ADMINISTRATION AS TO THE AVAILABILITY OF FUNDS FOR THE AWARDING OF A CONTRACT BY THE OCEAN COUNTY COLLEGE BOARD OF TRUSTEES.

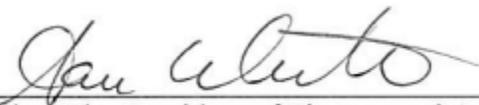
**Authorizing a Contract to Purchase and Install Furniture**

**VENDOR:** **Krueger International, Inc.**  
1330 Bellevue Street, PO Box 8100  
Green Bay, WI 54302

**ACCOUNT:** Business Division / Minor Capital - Furniture & Fixtures  
FY 2024/2025

**AMOUNT:** **\$88,892.14**  
=====

I HEREBY CERTIFY that funds are available in the Ocean County College Board of Trustees budget for 2024/2025, and the appropriation is sufficient to cover this contract and the contract shall be encumbered against such appropriation.

  
\_\_\_\_\_  
Executive Vice President of Finance and Administration

***EXHIBIT A-11***

OCEAN COUNTY COLLEGE

AMENDMENT

**AWARD for Library Modernization Project**

**RECOMMENDATION:** Contract award to **Santorini Construction, Inc.**, 1 South Riverside Drive, Neptune, NJ 07753 to be amended with an additional amount of **\$29,037.00** for a total amount of **\$5,062,792.00**. The original contract in the amount of **\$4,903,000.00** (**\$4,878,000.00** and an approved contingency amount of **\$25,000.00**) for the Library Modernization project was awarded at the Board of Trustees meeting on August 24, 2023. Amendments in the amount of **\$60,755.00** (**\$10,755.00** and an approved contingency amount of **\$50,000.00**), **\$50,000.00**, and **\$20,000.00** were awarded at the Board of Trustees Meetings on January 25, March 28, and August 22 of 2024.

Additional funds are needed for Allowance Usage (AU) Authorization #7 - **\$29,037.00** for the installation of fire sprinklers in the twenty (20) superstructure units throughout the area comprising the Library Modernization Project.

Said contract to be in accordance with bid specifications and requirements of BID #23/24 B-1475 publicly advertised on June 30, 2023 and bids received on August 16, 2023.

**NATURE OF BID:** Renovations to Library Building

**BID ITEM #1:** Lump Sum Amount

**SOURCE OF FUNDS:** Library Renovations / Construction  
FY 2024/2025

**BID SUMMARY**

| Vendor Name            | Lump Sum Amount |
|------------------------|-----------------|
| Santorini*             | \$ 4,878,000.00 |
| M&M Construction       | \$ 5,650,000.00 |
| Hall Building Corp     | \$ 5,655,400.00 |
| H&S Construction       | \$ 5,662,000.00 |
| Pharos                 | \$ 6,296,000.00 |
| Brockwell & Carrington | \$ 6,484,030.00 |
| GPC Inc                | \$ 6,885,000.00 |

\*Recommended Vendor

***EXHIBIT A-12***

OCEAN COUNTY COLLEGE

AMENDMENT

Authorizing a Contract for AWS Cloud Service

Contract Term: July 1, 2024 - June 30, 2025

**WHEREAS**, the Board of Trustees of Ocean County College recognizes the need to amend the contract for AWS Cloud Service at Ocean County College, procured through NJEdge.NET Consortium. The original contract in the amount of **\$20,606.00** was awarded at the Board of Trustees meeting on July 25, 2024; and

**WHEREAS**, an additional amount of **\$12,000.00** is needed due to an increase in the usage of the cloud service college-wide; and

**WHEREAS**, the Board of Trustees of Ocean County College has a need to acquire goods and services which are exempt from bidding pursuant to the provisions N.J.S.A.18A:64A-25.10, joint purchases by county colleges, municipalities or counties; authority, permits purchases to be made through such a consortium; and

**WHEREAS**, the Executive Vice President of Finance and Administration of Ocean County College has determined and certified in writing that the value of the acquisition will exceed \$17,500.00; and

**WHEREAS**, in accordance with N.J.A.C. 5:30-5.4, a Certificate has been provided by the Executive Vice President of Finance of Ocean County College, stating that funds are available for this purpose, which certificate is attached to the original of this resolution and is on file in the office of the Executive Vice President of Finance; and

**WHEREAS**, Ocean County College wishes to amend a fair and open contract in compliance with the provisions of N.J.S.A. 19:44A-20.4 and without the need for public bidding in compliance with the provisions of County College Contracts Law, N.J.S.A.18A:64A-25.1 et seq.;

**NOW THEREFORE, BE IT RESOLVED** by the Board of Trustees of Ocean County College, in the County of Ocean and the State of New Jersey as follows:

1. The Ocean County College Board of Trustees hereby authorizes and directs the appropriate officials of the College to amend the agreement with **SHI International Corp.**, 290 Davidson Avenue, Somerset, NJ 08873 with an additional **\$12,000.00** for a total amount of **\$32,606.00** to renew the contract for AWS Cloud Service Charges IaaS Service at Ocean County College through NJEdge Microsoft Licensing Consortium Contract #: 269EMCPS-21-001-EM-SHI.

**A M E N D M E N T**

CERTIFICATION OF THE EXECUTIVE VICE PRESIDENT OF FINANCE AND ADMINISTRATION AS TO THE AVAILABILITY OF FUNDS FOR THE AWARDING OF A CONTRACT BY THE OCEAN COUNTY COLLEGE BOARD OF TRUSTEES.

**Contract for AWS Cloud Service**

**Contract Term: July 1, 2024 - June 30, 2025**

|                         |   |
|-------------------------|---|
| <b>VENDOR:</b>          | <b>SHI International Corp.</b><br>290 Davidson Avenue<br>Somerset, NJ 08873 |
| <b>ACCOUNT:</b>         | Information Technology / Minor Capital - Network<br>FY 2024/2025            |
| <b>ORIGINAL AMOUNT:</b> | <b>\$20,606.00</b>  |
| <b>AMENDMENT:</b>       | <b>\$12,000.00</b><br>=====   |
| <b>TOTAL AMOUNT:</b>    | <b>\$32,606.00</b>  |

I HEREBY CERTIFY that funds are available in the Ocean County College Board of Trustees budget for 2024/2025 and the appropriation is sufficient to cover this contract and the contract shall be encumbered against such appropriation.

  
\_\_\_\_\_  
Executive Vice President of Finance and Administration

***EXHIBIT A-13***

**BOARD RESOLUTION  
 CONSOLIDATED ADULT BASIC SKILLS AND INTEGRATED ENGLISH LITERACY  
 AND CIVICS EDUCATION PROGRAM**

Agency Name:     Ocean County College    

Contract Number: \_\_\_\_\_

The     Ocean County College     Board\* hereby certifies that permission has been granted to apply for the Consolidated Adult Basic Skills and Integrated English Literacy and Civics Education discretionary grant program for the purposes described in the application, in the amount of **\$1,100,823**, starting on July 1, 2025 and ending on June 30, 2026.

The filing of this application was authorized at the Board meeting held on, \_\_\_\_\_, 20\_\_\_\_. I certify that the information presented is correct.

\_\_\_\_\_  
**Secretary of the Board (Lead Agency) \***

\_\_\_\_\_  
**Date**

Please identify partners:

| Partner Name  |                      | Federal Employer ID# | Duns#     | Total Amount       | Number of Clients |           |
|---------------|----------------------|----------------------|-----------|--------------------|-------------------|-----------|
|               |                      |                      |           |                    | ABE/ESL           | IELCE     |
| Lead Agency   | Ocean County College | 221757756            | 068701713 | \$1,100,823        | 277               | 80        |
| Partner 1     |                      |                      |           |                    |                   |           |
| Partner 2     |                      |                      |           |                    |                   |           |
| Partner 3     |                      |                      |           |                    |                   |           |
| Partner 4     |                      |                      |           |                    |                   |           |
| Partner 5     |                      |                      |           |                    |                   |           |
| Partner 6     |                      |                      |           |                    |                   |           |
| Partner 7     |                      |                      |           |                    |                   |           |
| Partner 8     |                      |                      |           |                    |                   |           |
| Partner 9     |                      |                      |           |                    |                   |           |
| Partner 10    |                      |                      |           |                    |                   |           |
| Partner 11    |                      |                      |           |                    |                   |           |
| Partner 12    |                      |                      |           |                    |                   |           |
| Partner 13    |                      |                      |           |                    |                   |           |
| <b>Totals</b> |                      |                      |           | <b>\$1,100,823</b> | <b>277</b>        | <b>80</b> |

\*For applicants that do not have a Board of Education, Board of Directors, or other similar governing body, the applicant should identify the body or individual who is legally authorized to approve the agency’s application for grant funds.